

Wayne County Industrial Development Agency
Regular Board Meeting Minutes
10/28/2011

The regular meeting of the Wayne County Industrial Development Agency was called to order by Chairman David Spickerman at 9:30 a.m. on Friday, October 28th, 2011. The meeting was held in the first floor conference room at 16 William Street, Lyons. Members present: David Spickerman, James Hoffman, Robert Havrilla and Willard Milliman. Also present: John Morell, Esq. and M. Churchill, D. Richards, J. VanDusen and M. Leisenring.

On motion of Mr. Havrilla, seconded by Mr. Milliman and carried the minutes of 9/23/2011 were approved.

The audit committee went into session to review the 2012 Budget and Financial Plan at 9:32 a.m.

The regular meeting resumed at 9:45 a.m.

Approve 2012 Budget and Financial Plan

Whereas, the WCIDA staff has prepared a 2012 Budget and Financial Plan for submission to the NYS Authorities Budget Office; and

Whereas, the WCIDA Audit Committee has reviewed and recommended the 2012 Budget and Financial Plan for approval by the WCIDA Board of Directors; be it therefore

Resolved, that WCIDA approves the attached 2012 Budget and Financial Plan as recommended by the Audit Committee and authorizes staff to submit to the Authorities Budget Office as required.

Moved: Mr. Havrilla Seconded: Mr. Milliman
Ayes: Messrs. Havrilla, Milliman, Spickerman, Hoffman
Nays: None

Loan to Grant – Lyons Logistics

Whereas, the WCIDA has received an application for moving assistance from Lyons Logistics, the purchaser of the former Parker Hannifin facility in the Lyons Industrial Park; and

Whereas, the company is closing facilities outside of Wayne County and moving equipment and materials from there along with the moving of newly purchased equipment from out of state; and

Whereas, the commitment for purchase, renovation, job creation and moving exceeds \$3,000,000 and the payroll in Wayne County will be similar annually for several years to the investment, and then growing; be it hereby

Resolved that the WCIDA commits to a loan to grant of \$100,000 based on the number of 65 full time equivalent jobs at the Wayne County facility by end of year one (2012) and maintaining that number or greater for a period of no less than five years, with the condition that the company provide the standard loan agreement with guarantees as required.

Moved: Mr. Havrilla Seconded: Mr. Milliman
Ayes: Messrs. Havrilla, Milliman, Spickerman, Hoffman
Nays: None

On motion of Mr. Havrilla, seconded by Mr. Milliman and carried it was approved to remove for consideration the resolution regarding the loan to grant for Modern Manufacturing.

Finger Lakes Community College Wayne County Campus Biology Lab

Whereas, the FLCC secured grant funds to provide materials and equipment for a new biology lab at the Wayne County Campus and the WCIDA provided funds for the engineering and design of the lab; and

Whereas, the lab has been completed and there is a balance owed on the build-out of the lab of \$165,000 and the college has paid for all change orders (and will provide backup for their payment); be it hereby

Resolved that the WCIDA authorizes \$50,000 to be provided towards the outstanding expenses, understanding that the purpose of the lab is to promote STEM courses at the college for training of students in the life sciences skills

necessary for Wayne County's agricultural, food processing and biosciences companies along with the growing health care industry; and be it further

Resolved that there be a memorandum of understanding that such courses will continue to be provided at the Wayne County Campus and that representatives of the IDA continue to be included in the development plans of the campus and the educational partnership.

Moved: Mr. Havrilla Seconded: Mr. Milliman
Ayes: Messrs. Havrilla, Milliman, Spickerman, Hoffman
Nays: None

Authorization to Execute NYS Consolidated Funding Applications

Whereas, New York State is now accepting online applications for all State funded financial assistance programs; and

Whereas, WCIDA desires to submit applications for its self and on behalf of other eligible project sponsors; be it therefore

Resolved that CEO or CFO is authorized and directed to submit the following Consolidated Funding Applications together with all understandings and assurances contained therein, and is authorized and directed to act in connection with the submission of the applications and provide such additional information as may be required.

<u>APPLICANT/SPONSOR</u>	<u>PROJECT DESCRIPTION</u>	<u>AMOUNT</u>
WCIDA	WISP – Newark POD	\$ 1,474,250
WCIDA	Extend/complete fiber optic telecommunications infrastructure	\$3,000,000
WCIDA for Northern Development, LLC	WISP – Ontario Energy Connectivity	\$ 400,000
WCIDA for Town of Ontario	Optimax Systems, Inc.	\$ 250,000

Moved: Mr. Havrilla Seconded: Mr. Milliman
Ayes: Messrs. Havrilla, Milliman, Hoffman, Spickerman
Nays: None

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Ms. Churchill next handed out the draft strategic plan overview and asked the board to review it and forward to her any comments.

Mr. VanDusen updated the board on the recent Wayne County Job Fair held at the Quality Inn, Newark. It was suggested that the number of attendees receiving jobs as a result of the job fair be noted. It was also suggested that the companies participating indicate specific job skills for which they are looking – or for which they find prospective employees deficient - and subsequent training that might be beneficial in addressing these issues.

Ms. Churchill informed the Board of the upcoming FAME event on 11/14/2011 as well as the safety training roundtable on 11/16/2011 and the Mohawk-Erie Plan for Development also on 11/16/2011.

The board was informed that Newcut, Inc. of Newark has been sold – but the new company will remain in Newark.

There being no further business, the meeting adjourned at 11:20 a.m.

Respectfully submitted,

Marie Leisenring
Assistant Secretary