

Wayne County Industrial Development Agency
Minutes-Regular Board Meeting
5/25/2012

The regular board meeting of the Wayne County Industrial Development Agency was called to order by Chairman David Spickerman at 9:30 a.m. on Friday, May 25th, 2012. The meeting was held in the first floor conference room at 16 William Street, Lyons. Present: Ms. Heald and Messrs. Hoffman, Milliman, Havrilla and Spickerman. Also present: M.Churchill, D.Richards, J.VanDusen, M.Leisenring.

On motion of Ms. Heald, seconded by Mr. Havrilla and carried the minutes of 4/27/2012 were approved.

Resolution A

Whereas, the WCIDA entered into the necessary agreements following the required legal notices and hearings, to provide certain exemptions to Empire Fruit in order to expand and grow the company; and

Whereas, the process of expansion has been slowed due to economic circumstances and the loss of fruit this season through late frost/early budding, the company has requested an extension of their sales tax exemption in order to facilitate the continued build-out; be it hereby

Resolved that the WCIDA authorizes the sales tax exemption on this project to be extended until December 31st, 2013.

Moved: Mr. Havrilla Second: Ms. Heald
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

Jared VanDusen next gave a summary of recent B, R & E visits. Mr. Hoffman briefly left the meeting at 10:07 and returned at 10:15 a.m. Signage for IDA projects was discussed. It was suggested to see what other IDA's do.

Resolution B

Whereas the Governor has announced the second round of funding available through the Consolidated Funding Application process, along with a due date of July 16th; be it hereby

Resolved that the WCIDA authorizes and directs the executive director and staff to pursue those applications that follow and support the vision and mission of the WCIDA and WCEDC, and may facilitate applications by directly applying for funds, assisting businesses and affiliates in applying for funds and providing support letters for applicants under the same provisions; and be it further

Resolved, that as applications are prioritized staff will bring them to the WCIDA board for individual resolution approval in such cases as the WCIDA is the direct applicant.

Moved: Mr. Milliman Second: Mr. Hoffman
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

The board went into executive session at 10:48 a.m. to discuss real property.
The regular meeting resumed at 11:05 a.m.

Resolution C

Whereas, Stone Goose Enterprises, Inc. has requested \$80,000 to assist them in the purchase of capital equipment that will improve their productivity and competitiveness as well as support increasing sales and the creation of six new full-time jobs; and

Whereas, the loan review committee has recommended approval of their request; be it therefore

Resolved, that the WCIDA approves the recommendation of the loan review committee per the credit memorandum.

Moved: Mr. Milliman Second: Mr. Havrilla
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

Resolution D

Whereas, Cherry Lawn Farms has requested \$80,000 to assist them in the construction and equipping of a new controlled atmosphere storage facility that will reduce operating expenses and employ 20 construction workers over the next 8 months and will create 1 full-time and 2 seasonal jobs; and

Whereas, the loan review committee has recommended approval of their request; be it therefore

Resolved, that the WCIDA approves the recommendation of the loan review committee per the credit memorandum.

Moved: Mr. Havrilla Second: Mr. Milliman
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

Resolution E

Whereas, the phase two extension of Timothy Lane is ready to be completed, requiring engineered plans; and

Whereas, the most effective way of managing the project is to enter into a contract with the Town of Ontario to oversee and complete the work, using the NYS EDS grant to reimburse the Town; be it hereby

Resolved that the executive director is authorized to enter into such an agreement upon approval of form and content by the agency attorney; and be it further

Resolved that the executive director is authorized to enter into the contract with MRB for professional services to engineer the roadway at a cost not to exceed \$30,000, in order to expedite the process and that the payment to MRB will be made directly by the IDA through progress payments, without reimbursement from the grant funds; and be it further

Resolved that Dave Richards will be the direct liaison with the Town representatives to complete, first the grant application and, following that, the phase two extension.

Moved: Mr. Havrilla Second: Ms. Heald
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

Resolution F

Whereas, the Wayne County Agriculture Development Specialist is an important part of the Ag Loan process and, at times, the Business Retention & Expansion program run by the WCIDA, although his training has focused mainly on ag development rights and preservation of agricultural property; be it hereby

Resolved that the WCIDA approves of paying for the registration, meals, hotel and mileage reimbursement of the Ag Development Specialist to attend the NYS Economic Development Council's Economic Development Basic Training Course in Albany in June, providing the County authorizes the out-of-county travel.

Moved: Ms. Heald Second: Mr. Milliman
Ayes: Ms. Heald and Messrs. Havrilla, Hoffman, Spickerman and Milliman
Nays: None

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Mr. Richards gave an update on the recent SBA meeting he attended in Florida. The focus was looking at becoming a certified development company. This will be discussed in depth at a future meeting.

Resolution-Other Business

On motion of Mr. Havrilla, seconded by Ms. Heald and carried, it was approved that the executive director can enter into an agreement with Harry Sicherman of H. Sicherman & Company, Inc. to determine what WCIDA funds could be defederalized; at a cost not to exceed \$10,000.00.

Ms. Churchill asked for the board's input in a possible re-structuring of the IDA office. As such she asked each member to list their ideas on the duties of each position – to be discussed at a future meeting.

After discussion it was the consensus of the board that Mr. Richards continue to work with John Mechetti of Mechmar Machine who has been undergoing some financial difficulties and is delinquent in his loan payments.

There being no further business, the meeting adjourned at 11:50 a.m.

Respectfully submitted,

Marie Leisenring
Office Manager