

Wayne County Industrial Development Agency  
Minutes - Regular Meeting  
9/27/2013

The regular meeting of the Wayne County Industrial Development Agency was called to order by Chairman David Spickerman at 9:30 a.m. on Friday, September 27<sup>th</sup>, 2013 at 16 William Street, Lyons. Members Present: Pamela Heald, David Spickerman, Willard Milliman, and Robert Havrilla. Also Present: John Morell, Esq., Mark Williams, Esq.; Bob McNary, Director of Wayne County Planning and Economic Development; M. Churchill, D. Richards and M. Leisenring.

Mark Williams, Esq. was introduced as a new attorney working with Converse & Morell. The minutes of the meeting of 8/23/2013 were unanimously approved on motion of Mr. Havrilla, seconded by Mr. Milliman and carried.

On motion of Mr. Milliman, seconded by Ms. Heald and carried the attached attorney's resolution regarding OptiPro Systems, LLC was unanimously approved.

Ms. Churchill and Mr. Richards have been reviewing current PILOT agreements the WCIDA has with various companies. They are prioritizing agreements as to which ones may not be in compliance. They will begin presenting them at Board meetings for discussion and next steps to be taken by the IDA.

Mr. Richards discussed two of the non-performing micro loans. After discussion, on motion of Mr. Milliman, seconded by Mr. Havrilla, with Ms. Heald abstaining, it was approved that the attorney would send demand letters for payment of loans to Deborah Brown d/b/a The Quilting Bee and to Kim and Wesley Henretty d/b/a Clover Meadow Creamery. It was the consensus of the board that in the future action should be taken sooner regarding delinquent loans.

Ms. Churchill informed the board of the upcoming Newark-Wayne Hospital Gala to be held at the Riverside Convention Center on October 12<sup>th</sup>, 2013.

Ms. Churchill and Mr. McNary discussed the upcoming fall tour being held on 10/23/2013. This tour will focus on the northern towns and is geared to agriculture and tourism.

Ms. Churchill informed the board that October is national manufacturing month. As such, Mr. Hoffman did a proclamation at the Board of Supervisors meeting designating Friday, October 4<sup>th</sup>, 2013 as manufacturing day in Wayne County. Several companies, including IEC and Optimax are participating in this special event.

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Mr. Richards informed the board that the Wayne County Business Builders group is holding events at local libraries. One such event will be at the Ontario Public Library on Saturday, October 5<sup>th</sup>, 2013 at 10:30 a.m.

There will be a special meeting of the WCIDA on Monday, September 30<sup>th</sup>, 2013 at 1:00 p.m. The purpose is to discuss re-organization and also to consider a loan from the revolving loan fund. Prior to attending the special meeting, Ms. Churchill asked the board to review the notes from the economic development summit held in 2004.

There being no further business, the meeting adjourned at 11:00 a.m.

Respectfully submitted,

Marie Leisenring  
Secretary