

Wayne County Industrial Development Agency
Regular Board Meeting – Minutes
April 25th, 2014

The regular meeting of the Wayne County IDA was called to order at 9:30 a.m. on Friday, 4/25/2014 by Chairman David Spickerman. The meeting was held in the first floor conference room, 16 William Street, Lyons. Members present: Pamela Heald, David Spickerman and Willard Milliman. Also present: Chris Hartman of Headwater Foods; John Morell, Esq.; Mark Williams, Esq; Bob McNary, Director of Planning & Economic Development; and P. Churchill, D. Richards and M. Leisenring.

After introductions were made, on motion of Mr. Milliman, seconded by Ms. Heald and carried the minutes of 3/21/2014 were unanimously approved.

Chris Hartman, President & founder of Headwater Foods, discussed his company in light of the support they are seeking to proceed with a feasibility study for an RBEG grant. They currently lease space in Ontario, NY and work with several Wayne County farmers. Quoted from their website:
“VISION: A diverse and integrated, soil-to-table, Community Food Enterprise that creates a value-filled, year-round supply chain of local, top quality, sustainable foods for the greater Rochester area and the Northeast Region.”
“MISSION: To develop, in partnership with farmers and aligned with community and regional needs, as a socially and environmentally responsible, top quality food distribution company.” After a question/answer period, Mr. Hartman thanked the board for their support and left the meeting.

Ms. Churchill provided background and brief discussions ensued for the other resolutions under consideration. The board was informed that the 2014 marketing and familiarization tour originally planned for June has been postponed until the fall. The board will be updated as plans develop and a date is secured; thus a support resolution will not be presented at this time. Next discussed was subordination of the Fresh Kut Ag Micro loan followed by discussion of the agreements with the credit check company.

Authorize Project with Upstate Refractory:

On motion of Mr. Milliman, seconded by Ms. Heald and carried the attached attorney’s resolution regarding Upstate Refractory Services, Inc, project was unanimously approved. It was noted that the public hearing for this project was held on 4/23/2014 at which there was no public comment.

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Next an update on projects was given. Mr. McNary briefly discussed the StartUp NY plan; the regional plan has been approved by the state. Mr. McNary and Ms. Churchill are in the process of sending letters to companies potentially expanding which have been vetted from the New Jersey and Boston Business Journals. The possible expansion of an industrial park is on hold at this time. Also discussed was targeting of focus areas; i.e. types of industries; location; access points, etc.

There being no further business, the meeting adjourned at 11:00 a.m.

Respectfully submitted,

Marie Leisenring
Office Manager